

CITY OF ALBUQUERQUE

Inter-Office Correspondence

Reference No. RFB2005-123-CM

JUNE 07, 2005

Requisition # 193867

TO: Ronn Jones, Purchasing Officer  
From: Wayne Riddle, Senior Buyer *WR*  
Subject: Recommendation of Award on Request No. RFB2005-123-CM

Title: FERTILIZERS & CHEMICALS FOR VARIOUS DEPT'S

Bid Opening: 05/18/05

I recommend awarding the following as the lowest responsive offer meeting specifications.

AWARDED TO:	ITEM DESCRIPTION	EST TOTAL	TERMS
HELENA CHEMICAL DAN BLAESER, BRANCH MANAGER 8905 ADAMS N.E. ALBUQUERQUE, NM 87113	GROUP 1 FERTILIZERS & CHEMICALS ITEMS 1-19	\$192,982.25 (EST 24 MO USAGE)	NET

NOTE: THE BID RESPONSE RECEIVED FROM NINE OF THE TEN BIDDERS ARE NOT CONSIDERED RESPONSIVE SINCE THEY EITHER FAILED TO INCLUDE PRICING ON THE "REVISED PRICING DETAIL FORM" OR DID NOT OFFER PRICING FOR ALL ITEMS 1-19 (REF TO ATTACHED TABULATION PAGE WITH COMMENTS, FOR DETAILS).

NOTE: THE REQUIREMENT FOR DIRECTOR'S SIGNATURE(S) IS WAIVED, SINCE THIS IS A "VARIOUS DEPT" RFB.

This is a Recommendation of Award, not an actual award. An actual award will be made by the Purchasing Division by issuing a Purchase Order after the completion of the Protest Period on 6/15/05. Date of Recommendation 6/8/05.

APPROVED:

  
Ronn Jones (Date)  
Purchasing Officer



**City of Albuquerque**

AUTOMATED PURCHASING SYSTEM II  
OFFERS FOR PROCUREMENT

REQUEST FOR BID NUMBER: RFB2005-123-CM  
BID TITLE: FERTILIZERS AND CHEMICALS  
CHARLES MCCOY, SENIOR BUYER, PHONE NO.: (505)768-3320

Item	Bid Amount	Discounted Bid	Vendor Name/Comments
From Item No.: 1			
To Item No.: 19			
	\$0.00	\$0.00	* ROCKY MT POOL & AGRICULTURE BID NON-RESPONSISIVE - NO REVISED PRICING DETAIL FORM AS REQUIRED.
	\$0.00	\$0.00	* LAWNSCAPERS BID NON RESPONSIVE-NO REVISED PRICING DETAIL FORM
	\$0.00	\$0.00	* UNITED GREENMARK CO. BID NON-RESPONSIVE - NO REVISED PRICING DETAIL FORM.
	\$0.00	\$0.00	* THE WATER LADY, INC. BID NON-RERSPONSIVE - NO REVISED PRICING DETAIL FORM.
	\$21,600.00	\$20,520.00	* T.SF INTERNATIONAL, INC. BID NON-RESPONSIVE - FOR ITEMS 6 & 11 ONLY.
	\$36,413.50	\$36,413.50	* UNIVAR USA, INC. BID NON-RESPONSIVE - FOR ITEMS 5-8, 11-14, & 17 ONLY.
	\$61,788.00	\$58,698.60	* GREENHOUSE & GARDEN SUPPLY BID NON-RESPONSIVE - FOR ITEMS 4, 5, & 12 ONLY.
	\$79,347.00	\$79,347.00	* EWING IRRIGATION BID NON-RESPONSIVE - FOR ITEMS 6-8, 10, & 12-17 ONLY.
	\$91,522.50	\$91,522.50	* GOLF ENVIRO SYSTEMS BID NON-RESPONSIVE-FOR ITEMS 7-10 & 12-19 ONLY
	\$192,982.25	\$192,982.25	HELENA CHEMICAL CO.

Total Offers = 10

\* Denotes that at least one Item in the Group was 'No Bid'



**City of Albuquerque**

AUTOMATED PURCHASING SYSTEM II  
ABSTRACT DETAIL REPORT

Response Number	Vendor Name	Preference Type	Delivery Notes
1	ROCKY MT POOL & AGRICULTURE	LOCAL BUSI	ARO 7 DAYS
2	GOLF ENVIRO SYSTEMS		10-14 DAYS
3	LAWNSCAPERS	LOCAL BUSI	4-20-05
4	UNITED GREENMARK CO.		5-3-05
5	THE WATER LADY, INC.	LOCAL BUSI	2 WKS ARO
6	UNIVAR USA, INC.		10 BUSINESS DAYS
7	EWING IRRIGATION		5/15/05
8	T.SF INTERNATIONAL, INC.	LOCAL BUSI	5-7 BUSINESS DAYS DELIVERY
9	GREENHOUSE & GARDEN SUPPLY	LOCAL BUSI	PER YOUR REQUEST
10	HELENA CHEMICAL CO.		4 DAYS ARO

REQUEST FOR BID NUMBER: RFB2005-123-CM

BID TITLE: FERTILIZERS AND CHEMICALS

BID OPENING DATE: 5/18/2005

CHARLES MCCOY, SENIOR BUYER, PHONE NO.: (505) 768-3320

GROUP ITEM QTY  
1 1 400

ISOPROPYLAMINE SALT OF I

RESPONSE	1	2	3	4	5
NO BID?	Y	Y	Y	Y	Y
SKU	GA	GA	GA	GA	GA
UNIT PRICE	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
EXT. PRICE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

REQUEST FOR BID NUMBER: RFB2005-123-CM  
 BID TITLE: FERTILIZERS AND CHEMICALS  
 BID OPENING DATE: 5/18/2005  
 CHARLES MCCOY, SENIOR BUYER, PHONE NO.: (505) 768-3320

GROUP	ITEM	QTY				
1	1	400				
ISOPROPYLAMINE SALT OF I						
RESPONSE		6	7	8	9	10
NO BID?		Y	Y	Y	Y	
SKU		GA	GA	GA	GA	GA
UNIT PRICE		\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$245.6500
EXT. PRICE		\$0.00	\$0.00	\$0.00	\$0.00	\$98,260.00

GROUP	ITEM	QTY				
1	2	50				
ISOPROPYLAMINE SALT OF IM						
RESPONSE		1	2	3	4	5
NO BID?		Y	Y	Y	Y	Y
SKU		GA	GA	GA	GA	GA
UNIT PRICE		\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
EXT. PRICE		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

GROUP	ITEM	QTY				
1	2	50				
ISOPROPYLAMINE SALT OF IM						
RESPONSE		6	7	8	9	10
NO BID?		Y	Y	Y	Y	
SKU		GA	GA	GA	GA	GA
UNIT PRICE		\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$270.0000
EXT. PRICE		\$0.00	\$0.00	\$0.00	\$0.00	\$13,500.00

GROUP	ITEM	QTY				
1	3	400				
TRICLOPYR 3,5,6-TRICHLORO-						
RESPONSE		1	2	3	4	5
NO BID?		Y	Y	Y	Y	Y
SKU		GA	GA	GA	GA	GA
UNIT PRICE		\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
EXT. PRICE		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

REQUEST FOR BID NUMBER: RFB2005-123-CM  
 BID TITLE: FERTILIZERS AND CHEMICALS  
 BID OPENING DATE: 5/18/2005  
 CHARLES MCCOY, SENIOR BUYER, PHONE NO.: (505) 768-3320

GROUP	ITEM	QTY				
1	3	400				
TRICLOPYR 3,5,6-TRICHLORO-						
RESPONSE		6	7	8	9	10
NO BID?		Y	Y	Y	Y	
SKU		GA	GA	GA	GA	GA
UNIT PRICE		\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$72.8900
EXT. PRICE		\$0.00	\$0.00	\$0.00	\$0.00	\$29,156.00

GROUP	ITEM	QTY				
1	4	50				
POTASSIUM SALTS OF FATTY						
RESPONSE		1	2	3	4	5
NO BID?		Y	Y	Y	Y	Y
SKU		GA	GA	GA	GA	GA
UNIT PRICE		\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
EXT. PRICE		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

GROUP	ITEM	QTY				
1	4	50				
POTASSIUM SALTS OF FATTY						
RESPONSE		6	7	8	9	10
NO BID?		Y	Y	Y		
SKU		GA	GA	GA	GA	GA
UNIT PRICE		\$0.0000	\$0.0000	\$0.0000	\$24.8000	\$30.0000
EXT. PRICE		\$0.00	\$0.00	\$0.00	\$1,240.00	\$1,500.00

GROUP	ITEM	QTY				
1	5	50				
PERMETHRIN 36.8% CIS/TRAN						
RESPONSE		1	2	3	4	5
NO BID?		Y	Y	Y	Y	Y
SKU		GA	GA	GA	GA	GA
UNIT PRICE		\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
EXT. PRICE		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

REQUEST FOR BID NUMBER: RFB2005-123-CM  
 BID TITLE: FERTILIZERS AND CHEMICALS  
 BID OPENING DATE: 5/18/2005  
 CHARLES MCCOY, SENIOR BUYER, PHONE NO.: (505) 768-3320

GROUP	ITEM	QTY					
1	5	50					
PERMETHRIN 36.8% CIS/TRAN							
RESPONSE		6	7	8	9	10	
NO BID?			Y	Y			
SKU		GA	GA	GA	GA	GA	
UNIT PRICE		\$1.2500	\$0.0000	\$0.0000	\$80.9600	\$80.0000	
EXT. PRICE		\$62.50	\$0.00	\$0.00	\$4,048.00	\$4,000.00	

GROUP	ITEM	QTY					
1	6	100					
1% NON-IONIC LOW FOAM WE							
RESPONSE		1	2	3	4	5	
NO BID?		Y	Y	Y	Y	Y	
SKU		GA	GA	GA	GA	GA	
UNIT PRICE		\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	
EXT. PRICE		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	

GROUP	ITEM	QTY					
1	6	100					
1% NON-IONIC LOW FOAM WE							
RESPONSE		6	7	8	9	10	
NO BID?					Y		
SKU		GA	GA	GA	GA	GA	
UNIT PRICE		\$15.0000	\$15.0000	\$36.0000	\$0.0000	\$5.2500	
EXT. PRICE		\$1,500.00	\$1,500.00	\$3,600.00	\$0.00	\$525.00	

GROUP	ITEM	QTY					
1	7	50					
BLUE INDICATOR DYE- SUGG							
RESPONSE		1	2	3	4	5	
NO BID?		Y		Y	Y	Y	
SKU		GA	GA	GA	GA	GA	
UNIT PRICE		\$0.0000	\$35.8000	\$0.0000	\$0.0000	\$0.0000	
EXT. PRICE		\$0.00	\$1,790.00	\$0.00	\$0.00	\$0.00	

REQUEST FOR BID NUMBER: RFB2005-123-CM  
 BID TITLE: FERTILIZERS AND CHEMICALS  
 BID OPENING DATE: 5/18/2005  
 CHARLES MCCOY, SENIOR BUYER, PHONE NO.: (505) 768-3320

GROUP ITEM QTY  
 1 7 50

BLUE INDICATOR DYE- SUGG

RESPONSE	6	7	8	9	10
NO BID?			Y	Y	
SKU	GA	GA	GA	GA	GA
UNIT PRICE	\$27.6600	\$15.0000	\$0.0000	\$0.0000	\$20.0000
EXT. PRICE	\$1,383.00	\$750.00	\$0.00	\$0.00	\$1,000.00

GROUP ITEM QTY  
 1 8 200

"SPEED ZONE" OR APPROVED

RESPONSE	1	2	3	4	5
NO BID?	Y		Y	Y	Y
SKU	GA	GA	GA	GA	GA
UNIT PRICE	\$0.0000	\$53.2000	\$0.0000	\$0.0000	\$0.0000
EXT. PRICE	\$0.00	\$10,640.00	\$0.00	\$0.00	\$0.00

GROUP ITEM QTY  
 1 8 200

"SPEED ZONE" OR APPROVED

RESPONSE	6	7	8	9	10
NO BID?			Y	Y	
SKU	GA	GA	GA	GA	GA
UNIT PRICE	\$45.0000	\$47.3700	\$0.0000	\$0.0000	\$45.0000
EXT. PRICE	\$9,000.00	\$9,474.00	\$0.00	\$0.00	\$9,000.00

GROUP ITEM QTY  
 1 9 250

IRON SULFATE (FERRIC SULF

RESPONSE	1	2	3	4	5
NO BID?	Y		Y	Y	Y
SKU	BG	BG	BG	BG	BG
UNIT PRICE	\$0.0000	\$14.6000	\$0.0000	\$0.0000	\$0.0000
EXT. PRICE	\$0.00	\$3,650.00	\$0.00	\$0.00	\$0.00

REQUEST FOR BID NUMBER: RFB2005-123-CM  
 BID TITLE: FERTILIZERS AND CHEMICALS  
 BID OPENING DATE: 5/18/2005  
 CHARLES MCCOY, SENIOR BUYER, PHONE NO.: (505) 768-3320

GROUP	ITEM	QTY				
1	9	250				
IRON SULFATE (FERRIC SULF						
RESPONSE		6	7	8	9	10
NO BID?		Y	Y	Y	Y	
SKU		BG	BG	BG	BG	BG
UNIT PRICE		\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$8.4900
EXT. PRICE		\$0.00	\$0.00	\$0.00	\$0.00	\$2,122.50

GROUP	ITEM	QTY				
1	10	250				
AMMONIUM SULFATE, 50# PE						
RESPONSE		1	2	3	4	5
NO BID?		Y		Y	Y	Y
SKU		BG	BG	BG	BG	BG
UNIT PRICE		\$0.0000	\$9.9800	\$0.0000	\$0.0000	\$0.0000
EXT. PRICE		\$0.00	\$2,495.00	\$0.00	\$0.00	\$0.00

GROUP	ITEM	QTY				
1	10	250				
AMMONIUM SULFATE, 50# PE						
RESPONSE		6	7	8	9	10
NO BID?		Y		Y	Y	
SKU		BG	BG	BG	BG	BG
UNIT PRICE		\$0.0000	\$7.2200	\$0.0000	\$0.0000	\$7.0500
EXT. PRICE		\$0.00	\$1,805.00	\$0.00	\$0.00	\$1,762.50

GROUP	ITEM	QTY				
1	11	250				
TURF NECTAR 2.5 GALLONS P						
RESPONSE		1	2	3	4	5
NO BID?		Y	Y	Y	Y	Y
SKU		CN	CN	CN	CN	CN
UNIT PRICE		\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000
EXT. PRICE		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

REQUEST FOR BID NUMBER: RFB2005-123-CM  
 BID TITLE: FERTILIZERS AND CHEMICALS  
 BID OPENING DATE: 5/18/2005  
 CHARLES MCCOY, SENIOR BUYER, PHONE NO.: (505) 768-3320

GROUP ITEM QTY  
 1 11 250  
 TURF NECTAR 2.5 GALLONS P

RESPONSE	6	7	8	9	10
NO BID?		Y		Y	
SKU	CN	CN	CN	CN	CN
UNIT PRICE	\$6.3000	\$0.0000	\$72.0000	\$0.0000	\$6.2500
EXT. PRICE	\$1,575.00	\$0.00	\$18,000.00	\$0.00	\$1,562.50

GROUP ITEM QTY  
 1 12 250  
 SURFLAN, 2.5 GALLONS PER

RESPONSE	1	2	3	4	5
NO BID?	Y		Y	Y	Y
SKU	CN	CN	CN	CN	CN
UNIT PRICE	\$0.0000	\$245.0000	\$0.0000	\$0.0000	\$0.0000
EXT. PRICE	\$0.00	\$61,250.00	\$0.00	\$0.00	\$0.00

GROUP ITEM QTY  
 1 12 250  
 SURFLAN, 2.5 GALLONS PER

RESPONSE	6	7	8	9	10
NO BID?			Y		
SKU	CN	CN	CN	CN	CN
UNIT PRICE	\$76.0000	\$197.5000	\$0.0000	\$226.0000	\$78.0000
EXT. PRICE	\$19,000.00	\$49,375.00	\$0.00	\$56,500.00	\$19,500.00

GROUP ITEM QTY  
 1 13 15  
 DYLOX 6.2G, 30# PER BAG

RESPONSE	1	2	3	4	5
NO BID?	Y		Y	Y	Y
SKU	BG	BG	BG	BG	BG
UNIT PRICE	\$0.0000	\$31.0000	\$0.0000	\$0.0000	\$0.0000
EXT. PRICE	\$0.00	\$465.00	\$0.00	\$0.00	\$0.00

REQUEST FOR BID NUMBER: RFB2005-123-CM  
 BID TITLE: FERTILIZERS AND CHEMICALS  
 BID OPENING DATE: 5/18/2005  
 CHARLES MCCOY, SENIOR BUYER, PHONE NO.: (505) 768-3320

GROUP	ITEM	QTY				
1	13	15				
DYLOX 6.2G, 30# PER BAG						
RESPONSE		6	7	8	9	10
NO BID?				Y	Y	
SKU	BG		BG	BG	BG	BG
UNIT PRICE	\$27.0000		\$27.0000	\$0.0000	\$0.0000	\$23.7000
EXT. PRICE	\$405.00		\$405.00	\$0.00	\$0.00	\$355.50

GROUP	ITEM	QTY				
1	14	15				
DYLOX 80W 5# PER CONTAIN						
RESPONSE		1	2	3	4	5
NO BID?		Y		Y	Y	Y
SKU	CN		CN	CN	CN	CN
UNIT PRICE	\$0.0000		\$56.0000	\$0.0000	\$0.0000	\$0.0000
EXT. PRICE	\$0.00		\$840.00	\$0.00	\$0.00	\$0.00

GROUP	ITEM	QTY				
1	14	15				
DYLOX 80W 5# PER CONTAIN						
RESPONSE		6	7	8	9	10
NO BID?		Y		Y	Y	
SKU	CN		CN	CN	CN	CN
UNIT PRICE	\$0.0000		\$515.4400	\$0.0000	\$0.0000	\$46.2500
EXT. PRICE	\$0.00		\$7,731.60	\$0.00	\$0.00	\$693.75

GROUP	ITEM	QTY				
1	15	35				
"DOCONIL WEATHER STIK" OR						
RESPONSE		1	2	3	4	5
NO BID?		Y		Y	Y	Y
SKU	GA		GA	GA	GA	GA
UNIT PRICE	\$0.0000		\$69.3000	\$0.0000	\$0.0000	\$0.0000
EXT. PRICE	\$0.00		\$2,425.50	\$0.00	\$0.00	\$0.00

REQUEST FOR BID NUMBER: RFB2005-123-CM  
 BID TITLE: FERTILIZERS AND CHEMICALS  
 BID OPENING DATE: 5/18/2005  
 CHARLES MCCOY, SENIOR BUYER, PHONE NO.: (505) 768-3320

GROUP ITEM QTY  
 1 15 35

"DOCONIL WEATHER STIK" OR

RESPONSE	6	7	8	9	10
NO BID?	Y		Y	Y	
SKU	GA	GA	GA	GA	GA
UNIT PRICE	\$0.0000	\$77.0000	\$0.0000	\$0.0000	\$69.3000
EXT. PRICE	\$0.00	\$2,695.00	\$0.00	\$0.00	\$2,425.50

GROUP ITEM QTY  
 1 16 150

"FORE 80 WP" OR APPROVED

RESPONSE	1	2	3	4	5
NO BID?	Y		Y	Y	Y
SKU	LB	LB	LB	LB	LB
UNIT PRICE	\$0.0000	\$7.1000	\$0.0000	\$0.0000	\$0.0000
EXT. PRICE	\$0.00	\$1,065.00	\$0.00	\$0.00	\$0.00

GROUP ITEM QTY  
 1 16 150

"FORE 80 WP" OR APPROVED

RESPONSE	6	7	8	9	10
NO BID?	Y		Y	Y	
SKU	LB	LB	LB	LB	LB
UNIT PRICE	\$0.0000	\$6.3000	\$0.0000	\$0.0000	\$5.4600
EXT. PRICE	\$0.00	\$945.00	\$0.00	\$0.00	\$819.00

GROUP ITEM QTY  
 1 17 40

"BAYLETON 50" OR EQUIVALE

RESPONSE	1	2	3	4	5
NO BID?	Y		Y	Y	Y
SKU	LB	LB	LB	LB	LB
UNIT PRICE	\$0.0000	\$90.5500	\$0.0000	\$0.0000	\$0.0000
EXT. PRICE	\$0.00	\$3,622.00	\$0.00	\$0.00	\$0.00

REQUEST FOR BID NUMBER: RFB2005-123-CM  
 BID TITLE: FERTILIZERS AND CHEMICALS  
 BID OPENING DATE: 5/18/2005  
 CHARLES MCCOY, SENIOR BUYER, PHONE NO.: (505) 768-3320

GROUP	ITEM	QTY				
1	17	40				
"BAYLETON 50" OR EQUIVALE						
RESPONSE		6	7	8	9	10
NO BID?				Y	Y	
SKU	LB		LB	LB	LB	LB
UNIT PRICE	\$87.2000		\$116.6600	\$0.0000	\$0.0000	\$107.0000
EXT. PRICE	\$3,488.00		\$4,666.40	\$0.00	\$0.00	\$4,280.00

GROUP	ITEM	QTY				
1	18	2000				
19-25-5 HOMOGENOUS MICRO						
RESPONSE		1	2	3	4	5
NO BID?		Y		Y	Y	Y
SKU	LB		LB	LB	LB	LB
UNIT PRICE	\$0.0000		\$0.7200	\$0.0000	\$0.0000	\$0.0000
EXT. PRICE	\$0.00		\$1,440.00	\$0.00	\$0.00	\$0.00

GROUP	ITEM	QTY				
1	18	2000				
19-25-5 HOMOGENOUS MICRO						
RESPONSE		6	7	8	9	10
NO BID?		Y		Y	Y	
SKU	LB		LB	LB	LB	LB
UNIT PRICE	\$0.0000		\$0.0000	\$0.0000	\$0.0000	\$0.5600
EXT. PRICE	\$0.00		\$0.00	\$0.00	\$0.00	\$1,120.00

GROUP	ITEM	QTY				
1	19	2000				
17-3-17 HOMOGENOUS GREE						
RESPONSE		1	2	3	4	5
NO BID?		Y		Y	Y	Y
SKU	LB		LB	LB	LB	LB
UNIT PRICE	\$0.0000		\$0.9200	\$0.0000	\$0.0000	\$0.0000
EXT. PRICE	\$0.00		\$1,840.00	\$0.00	\$0.00	\$0.00

REQUEST FOR BID NUMBER: RFB2005-123-CM  
 BID TITLE: FERTILIZERS AND CHEMICALS  
 BID OPENING DATE: 5/18/2005  
 CHARLES MCCOY, SENIOR BUYER, PHONE NO.: (505) 768-3320

GROUP ITEM QTY  
 1 19 2000  
 17-3-17 HOMOGENOUS GREE

RESPONSE	6	7	8	9	10
NO BID?	Y	Y	Y	Y	
SKU	LB	LB	LB	LB	LB
UNIT PRICE	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.7000
EXT. PRICE	\$0.00	\$0.00	\$0.00	\$0.00	\$1,400.00